

26TH BALTIC VALUATION CONFERENCE 2016

Gdansk, Poland 22-24 September 2016



INVITATION & CALL FOR PAPERS

The University of Gdansk, Pomeranian Association of Appraisers in Gdansk and The Polish Federation of Valuers' Associations in Warsaw have the honour of inviting you to Poland for the Baltic Valuation Conference 2016, which will take place in Gdansk from 22-24 September.

Baltic Valuation Conference 2016 will deal with the fundamental question of Market Value. For nearly 40 years the valuation profession has been harmonising valuation standards across the world. Today the definition of market value is similar everywhere and yet there remain differences in interpretation. In some countries the market value of a property reflects its existing use whilst in others it has regard to the property's "highest and best use" or even so called "hope value". Speakers will seek to explain the reasons for such differences in interpretation in the light of economic theory and market practice and consider the current position in European law.

Whilst the interpretation of market value continues to be a hot topic, the financial crisis has also led national regulators to explore the concept of a long term sustainable value (in some countries known as mortgage lending value) as an alternative, Speakers are invited to consider the economic rationale for such a basis of value and propose appropriate methods of valuation.

A third topic will cover research on the impact of green building and energy performance certification on market values in both the residential and commercial sectors. Speakers will also be invited to suggest how lending policies of banks could encourage the development of "green buildings".

The conference topics may be summarised as follows:

- What is Market Value? (definition, interpretation, highest & best use vs hope value)



- The case for a long term sustainable value (eg. mortgage lending value) and credible methodologies



- The impact of green building and energy performance certification on property values. Valuation and financial feasibility of "sustainable" real estate development. Valuation of assets owned by energy companies and the value effect of renewable energy sources.



Presentations on these themes and other topical issues are welcome!

SPONSORS OF THE CONFERENCE



CALL FOR PAPERS AND PRESENTATIONS

Should you wish to give a presentation of your own, we would ask you to submit an abstract to Malgorzata Rymarzak (BVC2016@ug.edu.pl) by 30 April and presentation by 15 September 2016.

Peer review process

If you wish to have your paper reviewed and published in a scientific journal, this will happen through:

- The Nordic Journal of Surveying and Real Estate Research (NJSR). The NJSR is a scientific referee journal. Every paper goes through a double-blind peer review process inviting three and utilising at least two reviewers from the same field as the author, who are asked to complete their review within four weeks. The full paper itself “lives its own life” in the NJSR review and publication process. For more information see: <http://ojs.tsv.fi/index.php/njs/index>

OR

- The World of Real Estate Journal (WoREJ). The WoREJ objective is to publish scientific articles, that combine theoretical perspective and practical relevance to the real estate sector. The journal accepts research papers, conceptual papers, literature reviews, and case studies. The additional cost of publication will be given to those concerned. Scientific papers should be prepared in accordance with the requirements specified on the editorial page: <http://swiatnieruchomosci.krakow.pl/en/for-authors/requirements>, please send before 31 July 2016 (BVC2016@ug.edu.pl).

Please note that the official language of the conference is English.

On behalf of the organising committee, welcome to BVC 2016 and Poland!

(P.S. The conference website www.baltic-valuation-conference.org).

PROGRAMME

| | |
|-------------------|---|
| 22 September 2016 | 18:00-20:30 |
| | Welcome reception |
| 23 September 2016 | 10:00-17:00 |
| | Conference, including lunch&coffee break |
| | 19:30-23:00 |
| | Conference dinner |
| 24 September 2016 | 12:00-16:00 |
| | Professional site visit and networking lunch |

IMPORTANT DATES

| | |
|-------------------|---|
| 15 December 2015 | Registration opens (via www.baltic-valuation-conference.org) |
| 31 May 2016 | Deadline for payment of early bird conference fee |
| 15 June 2016 | Deadline for abstract submission |
| 30 June 2016 | Notification of acceptance |
| 31 July 2016 | Registration closes, deadline for payment of conference fee |
| 15 September 2016 | Deadline for presentation submission |
| 22 September 2016 | Conference begins |

VENUE & ACCOMODATIION

The conference venue is Hotel Gdańsk in Gdansk, Poland (<http://www.hotelgdansk.com.pl/>).

If you have any special dietary requirements (vegetarian, vegan, gluten free or have an allergy to) please send an e-mail to Malgorzata Rymarzak (BVC2016@ug.edu.pl).

HOTEL RECOMMENDATION

The recommended hotel is the conference venue – Hotel Gdańsk (<http://www.hotelgdansk.com.pl/>). To obtain a discount, please book before 20 March 2016 by sending an email to the hotel (rezerwacja@hotelgdansk.com.pl) or by phone (+48 58 300 17 14) and use the password BVC. The number of rooms is limited.

Discount hotel rates:

- single room (breakfast included) 400 PLN /1 night
- double room (breakfast included) 450 PLN /1 night



CONFERENCE REGISTRATION AND FEES

Registration will take place online, with a link on the conference website when registration opens.

<http://www.baltic-valuation-conference.org/>

CONFERENCE FEES

Registration fee: (includes welcome reception, lunch, coffee breaks, conference dinner and materials):

- Early bird conference fee **by 31 May 2016** - 195 euros
- Conference fee **after 31 May 2016** - 205 euros

Fee for accompanying person: 90 euros
(includes welcome reception and conference dinner)

Fee for city tour programme on 24 September and networking lunch: 50 euros

Accompanying persons are more than welcome to join the tour.

Payment will be via bank transfer to the bank account of the University of Gdansk.

Payment details:

University of Gdansk

ul. Bazynskiego 8

80-309 Gdansk

PeKaO S.A. IV Oddział Gdansk

No. 59 1240 1271 1111 0010 4368 2415

SSWIFT: PKOPPLPW

When paying, please give the reference "**K222-16**" and the name of participants included in the payment's information field.

INFORMATION

If you have any questions, don't hesitate to contact us!

e-mail: BVC2016@ug.edu.pl

tel. (+48) 504 172 787